SULO GROUP
RECYCLING STARTS HERE

FACT SHEET 2025
KEY FACTS AND FIGURES

WHO WE ARE

Where recycling *starts*.

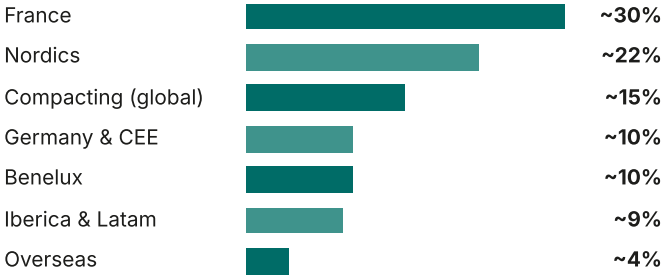
SULO Group provides waste collection infrastructure, compaction solutions, digital technologies and services for municipalities, collection operators and businesses. It operates at the first stage of the waste management value chain.

€610m Revenue 2025	**€88m** Adjusted EBITDA 2025	**2,300+** Employees	**15,000+** Customers
8 Production sites in Europe	**7** Business Units	**33** Locations with direct presence in 17 countries	**50+** Countries served through distributors and partners

Revenue by Product Line



Revenue by Business Unit



Breakdown of revenue as of 31 December 2025.

Four brands. One Group.

SULO®
Waste collection infrastructure: bins and containers

MOLOK®
Semi-underground waste collection

ORWAK®
Baling and compaction

sortix®
Digital waste management solutions

150 years of expertise

From the first organised municipal waste collection systems in France and durable steel waste containers in Germany (1875–1892) to the 2-wheel bin, underground systems and the first use of recycled materials (1972–1995). Since its carve-out from Plastic Omnium in 2018, SULO Group unites expertise from France, Germany and the Nordics.

Ownership and growth

Shareholder since 2018	**Latour Capital**
Acquisitions since 2018	**9**
Headquarters	**Colombes, France**

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OUR BRAND PLATFORM

OUR BASELINE: RECYCLING STARTS HERE

Shaping a sustainable future by enabling society to waste less and recycle more.

WE INNOVATE

We develop and continuously enhance products, services and solutions to anticipate customer needs.

We leverage digital technologies, data and AI across our offers and processes to make better decisions and create value.

We encourage and learn from experimentation, and challenge the status quo to drive long-term progress.

WE ARE CUSTOMER CENTRIC

We stay close to our customers to understand their real needs and daily operational challenges.

We design and deliver high-quality products and services, with customer satisfaction at the heart of the value chain.

By delivering consistent value across the customer experience, locally and globally, we build long-term trust and partnerships.

WE CARE

We put safety first, always.

We act with strong commitment to protect the environment and create sustainable value for future generations.

We foster inclusive and trustworthy working environments where people are respected, supported and empowered through training and clear communication.

WE WIN TOGETHER

We collaborate across teams, countries and functions as one global team.

By working efficiently, staying cost-conscious and combining our strengths, we drive strong and sustainable performance together.

We share knowledge, support each other and learn from all experiences to continuously improve.

Industrial footprint

Bins

Langres (FR) · Herford (DE) · Ribarroja (ES) · Bort-les-Orgues (FR)

4+ million bins per year

Stationary Containers

Chalon-sur-Saône (FR) · Ylöjärvi (FI)

40,000+ solutions per year

Compacting

Sävsjö (SE) · Lucé (FR)

20,000+ units per year

Innovation

Patent families	**~70**
Design families	**~50**
Recycled materials in bins	**up to 100%**
Recycled content in lid and body, certified by DIN CERTCO	**min. 80%**

Sustainability

Scope 1&2 GHG emissions, 2021–2030	**–42.0%**
Scope 3 GHG intensity, 2021–2030	**–51.6%**
Recycled materials in plastic consumption, target 2030	**81.0%**
Accident frequency rate (FR2), target 2030	**6.5**
Electricity from renewable sources	**99%**

2025 targets achieved. Climate trajectory validated by the SBTi in 2025. EcoVadis Bronze Medal 2025.

Financial position

Operating cash flow	**€35m**
Ratings Moody's / S&P	**B2 / B**

Financial year 2025. Definitions as in the Annual Report 2025.

Leadership

Thierry Koskas, President · **Izaskun Ibietatorremendia**, Group VP Growth, Innovation & Marketing · **François Lemaire**, Group VP Finance, IT & Legal · **Antoine Gremillet**, Group VP Operations · **Carine Escribe**, Group VP Human Resources